



Connor E. Cassady

Associate Corporate

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Connor E. Cassady is an associate in the firm's corporate group. He focuses his practice on broad corporate matters, including mergers and acquisitions, contract negotiations, real estate transactions, securities matters, and business structuring.

With a keen understanding of corporate structures and market trends, Connor assists clients in structuring and negotiating transactions, ensuring compliance with applicable laws, and mitigating legal risks. Connor has experience drafting and reviewing contracts, handling due diligence, and advising on corporate best practices. He represents clients across a diverse range of industries, such as software and technology, biotechnology, and healthcare research and development, and a diverse range of sizes from start-ups to large public companies, providing strategic legal counsel to help clients navigate complex regulatory frameworks and achieve their business objectives. Connor is committed to delivering practical, solutions-oriented advice that is responsive, timely, and tailored to each client's individual needs. His meticulous attention to detail, combined with a deep understanding of business operations, makes him a valuable asset to clients looking to grow and protect their investments and overall business.

Connor received both his Juris Doctor and Bachelor of Business Administration in Finance and Economics from the University of Oklahoma. During college, Connor worked as a campus tour guide, was a member of Sigma Phi Epsilon, and studied abroad in Spain twice. Thanks to his language immersion and Spanish minor, he has working proficiency in Spanish. In his free time, Connor enjoys spending time with his friends and family, golfing, and cheering on the Sooners.

Experience

- Served as legal counsel to Progressive Bancorp, Inc. in the acquisition of Progressive by Business First Bancshares, Inc. (NASDAQ: BFST), which is expected to close in early 2026. Based on the closing price of \$26.19 for BFST common stock on July 3, 2025, the merger consideration would have an aggregate value of approximately \$82.6 million.
- Represented a biotechnology company in an asset sale of two business units, which included leasing certain employees and providing services during a transitional period, for up to \$40 million.
- Represented Tyler Technologies, Inc., a leading provider of information technology software and services to local government authorities, in its:

- Purchase of 100% of the stock of an artificial intelligence provider for the public sector for approximately \$20.5 million
- Merger of 100% of the equity interests in a company focused on priority-based budgeting software for approximately \$17.5 million
- Purchase of 100% of the equity of Rapid Financial Solutions, LLC, a payment provider with digital disbursement capabilities, for approximately \$68.3 million in cash and stock
- Represented a manufacturing and metal fabrication company in the purchase and reorganization of 100% of the equity interests of a family-owned metal fabrication company for up to \$24.5 million.
- Represented a national running and fitness retailer operating company and various constituent entities in connection with a recapitalization transaction, which included preparing documents for several equity purchase and sale transactions, preparing secured and unsecured loan documents, and obtaining a third-party credit facility.
- Represented the executrix of a large estate in the restructuring of various legal entities, and transfer of many real estate properties and mineral interests across Texas.
- Represented a real estate private equity firm in its recapitalization of a real estate investment, which included terminating the existing tenancy-in-common ownership structure, contributing the property to a new special purpose entity with consolidated ownership, and refinancing the existing \$27.5 million loan.
- Represented the owners of a medical spa in their acquisition of the majority interests in a separately owned but affiliated medical spa.
- Represented a real estate private equity firm in its refinance of a \$49 million Fannie Mae loan on a multifamily apartment complex.

Focus Areas

Corporate Governance

Entertainment & Digital Media

Securities

Mergers & Acquisitions

Sports

Education

University of Oklahoma College of Law, JD, 2022

University of Oklahoma, BBA, 2019
Business Administration, Finance and Economics
magna cum laude

Associations & Memberships

- State Bar of Texas
- Dallas Bar Association
- Dallas Association of Young Lawyers

- Oklahoma Bar Association

Bar Admissions

Texas, 2022

Oklahoma, 2023