



Marc S. Kaliser

Partner Corporate

Dallas

mkaliser@munckwilson.com
972.628.3656



At a Glance

Real Estate Transaction Pro

Marc has a thriving practice advising real estate clients on acquisitions, dispositions, leasing, finance, securitization, and development of real estate and private equity transactions, with an additional emphasis on purchase and sale of commercial and multifamily property.

Award-winning Corporate Lawyer

Marc is repeatedly honored as a leading corporate lawyer by Texas Rising Stars and D Magazine.

Master Mixologist

In addition to his highly successful legal practice, Marc is MWM's artisan mixologist, providing demonstrations on the art of mixing cocktails complete with historical data and fun facts for client events. He has been covered in the media for his unique hobby.

Marc S. Kaliser is a partner in the corporate law group. He represents clients in a variety of industries, including real estate, technology, retail, hospitality, and financial services. For corporate clients, Marc focuses his practice on corporate law, securities, and finance matters, including mergers and acquisitions, private equity transactions, corporate finance, and general corporate governance. Marc advises clients on both the buy-side and sell-side with respect to equity and asset purchases and sales, strategic entity formations, business transactions, and other corporate matters.

For real estate clients, Marc advises on acquisitions, dispositions, leasing, finance, securitization, and development of real estate and private equity transactions, with an additional emphasis on purchase and sale of commercial and multifamily property. Marc's practice encompasses all phases of the purchase and sale of real estate and related assets, and related financing, including title and survey review, private placement offerings, and borrower representation in connection with Fannie Mae, Freddie Mac, and private lender loans.

In 2003, Marc earned a bachelor of arts degree with a major in political science and a minor in leadership studies from the University of Richmond, where he graduated cum laude and served as a member of the Honor Council. In 2007, Marc received his J.D. from the Indiana University Robert H. McKinney School of Law. During law school, Marc served as executive managing editor of the Indiana International & Comparative Law Review, where his student note was published, and he served as a two-time member of the law school's Philip C. Jessup International Law Moot Court team.

Experience

- Representation of real estate private equity firm with \$1.5+ billion in current assets under management, including all phases of the purchase and sale of real estate assets, equity, and debt financing, and creation of special purpose entities
- Representation of investment firm in connection with \$118 million real estate joint venture with national developer, including the sale and contribution of approximately 55 acres of real property.
- Representation (as special technology counsel) of publicly-traded technology company in connection with \$144 million cash merger acquisition of private competitor, including advice on intellectual property, due diligence, and technology matters
- Representation of publicly-traded technology company in \$670 million cash and stock merger acquisition of private competitor
- Representation of premier Dallas-area restaurant development and investment company, including leasing and corporate transactions
- Representation of seller in \$16 million asset sale, including due diligence, disclosure, and assignment and conveyance matters
- Representation of buyer in all phases of \$14 million real estate acquisition in downtown Dallas, including short- and long-term financing, asset securitization, and creation of special purpose entities for the acquisition
- Representation of software division of Fortune 100 technology conglomerate in all aspects of certain in-bound and out-bound licensing agreements and technology acquisitions
- Representation of technology companies (including national telecom carrier) in connection with licensing agreements, master service agreements, and statements of work
- Representation of transactional funding lender with financing, acquisition, and disposition of income-producing properties, including representation of loan servicer in all aspects of servicing loans and managing defaults, modifications, and workouts

Focus Areas

Corporate Governance

Banking & Financial Services

Employee Incentive Plans & Compensation

Mergers & Acquisitions

Hospitality

Private Equity

Securities

Real Estate

Technology Transactions

Education

Indiana University Robert H. McKinney School of Law, JD, 2007
Indiana International & Comparative Law Review
Executive Managing Editor

University of Richmond, BA, 2003
Political Science

Associations & Memberships

- State Bar of Texas
- Dallas Bar Association
- District of Columbia Bar Association
- Dallas Regional Chamber – Young Professionals
- Association for Corporate Growth

Honors & Awards

- Best Lawyers in Dallas, D Magazine
2020
- Texas Rising Stars, Thomson Reuters
2017-2021
- Sarah L. Nagy Award for top student note selected by the law review board of editors
- Order of Barristers
- Philip C. Jessup International Law Moot Court Competition
2005–2007

Bar Admissions

Texas, 2007

District of Columbia, 2008

U.S. District Court for the Northern District of Texas

U.S. District Court for the Eastern District of Texas

U.S. Bankruptcy Court for the Northern District of Texas

U.S. Bankruptcy Court for the Eastern District of Texas