



Reed Shankwiler

Associate Litigation

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Reed Shankwiler is an associate in MWM's award-winning litigation practice. Reed focuses his practice on intellectual property and complex litigation, managing cases from inception through trial and post-judgment proceedings.

With notable experience, Reed has advised clients through adversarial proceedings to successful outcomes. For instance, he has counseled organizations in securities fraud disputes tied to international cross-border issues, assisted in representing over 100 plaintiffs in federal courts, and has managed overseas investigators to successfully serve Defendants who were playing "hide-and-seek" with district courts. He has also represented high-profile clients in disputes involving copyright infringement, trade secrets, and software ownership, including claims related to monetizing social media platforms and protecting proprietary technology. In addition to his litigation practice, Reed has advised clients in buy/sell side M&A transactions, led due diligence, drafted purchase and sale documents, and participated in intellectual property contract negotiations.

With a hands-on approach to managing diverse caseloads, mentoring junior team members, and delivering tailored legal solutions, Reed combines technical expertise with a commitment to achieving client success in high stakes matters.

Experience

- Manage cases from inception through trial and post-judgment collection proceedings, including drafting and responding to complaints, drafting and responding to discovery, taking and defending depositions, writing and arguing motions, formulating case strategy, developing closing arguments, and trial and appellate advocacy.
- Represent clients at arbitrations and mediations. Second chaired a multi-million arbitration to a favorable outcome with two AM Law 10 firms and one AM Law 100 firm serving as opposing counsel.
- Routinely participate in high-stakes 'bet-the-company' matters related to contractual disputes, fraudulent misrepresentations, civil conspiracies, and the misappropriation of intellectual property rights and/or considerably valuable assets.
- Recently participated in advising a billion-dollar commodities organization on its endeavors to sue for breach of a commercial sales agreement based on securities fraud in an international cross-border dispute with the operative locus of control and a sufficient factual nexus tied to Kazakhstan.

- Recently participated in a complex fraudulent inducement, breach of contract, and breach of the implied covenant of good faith and fair dealing dispute, which involved millions of royalties owed to a videogame developer.

Focus Areas

Arbitration

Commercial Litigation

High Stakes Litigation

Education

Vanderbilt University Law School, JD, 2021

University of Southern California, BA, 2015
Communications
magna cum laude

Bar Admissions

California